



Job Title: Agronomy Sales
Location: St. Rose
Reports to: Location Manager
Salary: \$1,826 to \$3,100 per pay period (*incentives per established scale*)

Required Education and Experience: Bachelor's Degree in Agriculture or related field is preferred. An agricultural background with exposure to agri-business involving agronomy and the marketing of crop production inputs is preferred.

Job Requirements:

- Must be able to obtain an Illinois Commercial driver's license (CDL)
- Must be able to obtain a commercial pesticide license with required endorsement for these licenses
- Possess a self motivating personality as well as team building skills
- Have the ability to obtain CCA certification

Essential Functions:

1. Responsible for the sales of crop inputs to current and prospective customers
2. Develop, in cooperation with location manager, sales programs, service programs, and best management practices that increase sales and profitability
3. Maintain a thorough knowledge of our competitors' products, services and market
4. Continue to seek on-going training and educational opportunities as directed by location manager
5. Follow all established personnel and safety policies and procedures

Work Environment: The nature of the job requires extended hours.

Physical Demands: While performing the duties of this job, the employee is regularly required to speak and listen. The employee frequently is required to stand; walk; use hands to finger, handle or feel; and reach with hands and arms. This position requires the ability to occasionally lift products and supplies up to 50 pounds.

Other Duties: Please note this job description is not designed to cover or contain a comprehensive listing of activities, duties, or responsibilities that are required of the employee for this job. Duties, responsibilities and activities may change at anytime with or without notice.

Effingham Equity shall not be liable for, shall not pay, and expressly rejects and disclaims any and all responsibility or liability for any commission, expense, fee or cost claimed or charged by any recruitment or employment agency, firm, or company in connection with the employment of any candidate selected by Effingham Equity for the position described above unless a written contract is executed by Effingham Equity and such employment agency, firm or company before Effingham Equity makes an offer of employment to such candidate.

Please submit resume to Jim Kohlbrecher by Friday, September 1, 2017